

VR Mergers & Acquisitions - Sacramento

CONFIDENTIAL BUYER PROFILE

Please complete and fax to (888) 714-8722. For Questions Office Number : 916-480-1200

Date _____ How did you hear about us? _____

Contact Information:

Buyer Name _____ Spouse/Partner _____

Buyer Address _____ (City) _____ (State/Zip) _____

Wk Phone _____ Hm Phone _____ Cell Phone _____

Email (Please write clearly) _____ Fax _____

Background Information:

Exactly what business(s) are you calling on? _____

(Important) What do you do now? _____

Are you a Business Broker or Real Estate Agent? Yes No

Types of businesses you have owned? _____

Please give a summary of your background.

What is motivating you to buy? _____

When do you want to take possession of a business? _____

What types of businesses would you consider owning? _____

How many months have you been looking? _____ What have you looked at? _____

Overall, what is your level of commitment in closing within 1-2 months on a business that you like?

Very committed _____ Somewhat committed _____ Less committed _____

Financial Information: (Please be thorough. This will help determine the size of businesses shown)

What is your approx. Net Worth (assets minus liabilities) ? \$ _____

How much capital can you come up with in the next 30 days without having to borrow from other sources? In other words, what is the maximum amount you can get liquid from your net worth within 30 days if you wanted to? \$ _____

How much capital have you set aside for a down payment? \$ _____

How much capital will you have for working expenses? \$ _____

Sources of Capital? Cash (bank, Home, CD, IRA, money market) \$ _____

Minimum Annual income needs first year? _____ Second year? _____

Who, other than yourself, will be involved in the purchase decision and/or operation? _____

How much time will you have to operate the business? (full time, part time, absentee) _____

When we find a business that suits you, how many weeks before you can take possession? _____